

Allscripts Professional EHR

Top 10 Reasons Why Medical Groups Select Allscripts Professional EHR

1. AFFORDABILITY

- Practices report upfront cost recovery in as little as 5 months
- Creative financing options and an existing partnership with Citigroup and ACI Financial

2. EASE OF USE

- Customizable based on your own workflow patterns
- Built-in knowledge and clinical content for primary care as well as specialty practices

3. IMPLEMENTATION EXPERTISE

- Successfully implemented 150,000 physicians from the most well-respected medical groups in the country
- Assigned project manager for each client during implementation period
- Ready EHR Implementation Program – Our clinical experts with years of experience will help you customize your system

4. PROVEN RESULTS

- Over \$1M in savings in the first year at North Fulton Family Medicine with four physicians
- Approximately \$4,500 monthly charge increase and 137% ROI in the first year at Wilson Family Medicine with two physicians
- Over \$250,000 revenue increase in the first year from improved coding alone at Nashua Medical Group with ten physicians
- 240% ROI and 18% increase in patient encounters for Dr. Jack Dekkinga's single-physician practice

5. SUPPORT

- Average Support Call Response - 34 minutes
- Average Support Call Resolution - 2 hours
- 24/7 support – 365 days a year and unlimited access to on-line support educational materials

6. CRISIS PREVENTION AND DISASTER RECOVERY

- Recovery Proactive and continuous monitoring of your system to identify any problems before you do
- Disaster Recovery feature protects your data
- Allscripts warrants 99.6% uptime for server during normal business hours across a 2,000 hour business calendar year

7. INNOVATION

- One in three physicians across the country relies on Allscripts for the latest in technology
- First to offer clinical trials and medication dispensing fully integrated into an EHR
- First EHR to meet DOQ-IT standards and meets reporting requirements for PQRI, NCOA and P4P programs
- Allscripts partners with Wolters Kluwer to provide physicians with the latest scientific and clinical information

8. CONNECCTIVITY

- The only Healthcare IT vendor partnered with Google Health and Microsoft HealthVault for you to connect with patients safely and securely
- The leading EHR for connectivity to labs such as LabCorp and Quest, typically implementing interfaces in a matter of days

- Novo Grid hospital and community connection partner
- Allscripts can help you preserve your investment in your practice management system as the proven experts in interface development and support
- Connected to over 45,000 pharmacies, Allscripts transferred more electronic prescriptions through PHIE than any other vendor

9. OUR APPROACH

- #1 with utilization according to Michigan State Medical Society and Blue Cross Blue Shield¹
- "One-stop shop," full service hardware and peripheral supplier
- Dozens of physicians and clinicians involved in product development – more than some competitor's total development resources
- #1 in KLAS for EMR 6-25 physician practices²

10. OUR COMMITMENT

- 97% of customers would recommend Allscripts Professional to a friend based on the latest 2007 Mid-Year KLAS reports³
- Allscripts is committed to deliver the most innovative and intuitive physician-focused solutions
- Allscripts Professional was one of first CCHIT Certified Solutions™ in the market

1. Source: A Review of EHR Implementations, State of Michigan. Blue Cross Blue Shield. March 2006

2. Source: KLAS Report, Ambulatory EMR, 6-25 Physicians, May 2007 www.healthcomputing.com

3. Source: 2007 KLAS Top 20 Report in Ambulatory EMR (6-25 Physicians)